

## Ramblewood Forest

EASTWOOD HOMES CHESTERFIELD, VA



### The Community:

Ramblewood Forest by Eastwood Homes is a beautiful, upscale neighborhood in Chesterfield, VA located desirably close to Richmond. Amenities include a large community pool and clubhouse. Eastwood offers a variety of award-winning floor plans at Ramblewood Forest, each with customization options such as 2nd owner's suites, sunrooms and bonus rooms. The community will have just over 150 homes once built out.

## **Marketing Objective:**

Eastwood Homes wanted to use interactive technology at Ramblewood Forest to provide an engaging and memorable experience for home shoppers. They installed a 46" wall-mounted SalesTouch touchscreen presentation to introduce home shoppers to the community, local area, builder and home styles.

A key component of the presentation is the interactive floor plan section that engages home shoppers with personalization options and encourages them to customize the plans to "make them their own". Home shoppers "try on" structural options to create a plan that best fits their needs and the Move It - Move It® virtual furniture selection and placement feature helps them visualize living in the space.

Ramblewood Forest's **SalesTouch** presentation also includes a *unique mark-up feature* that allows home shoppers to "write" personal notes on their favorite plans. The plans, including all personalization, can be emailed and printed.

To learn more about SalesTouch, please contact us at (800) 648-6608 or at sales@cpsusa.com.













Find Your Home!

Select a plan to view additional details available features, and exterior elevations.

Explore the structural options, visualize the space with *Move it-Move it °* virtual furniture and make notes with the onscreen mark-up feature.

The floor plan, including all mark-ups and selected features, can be emailed or printed.

















EASTWOOD HOMES

10 STEP PROCESS RAMBLEWOOD FOREST AREA

FLOOR

SITE

EASTWOOD H O M L S

built with care.

#### FLOOR PLAN SELECTION

Home shoppers begin the floor plan selection process from this section. Available floor plans are arranged by square footage and display an elevation image, number of beds/baths and starting price. Suggestions are also given for exploring the interactive plans.



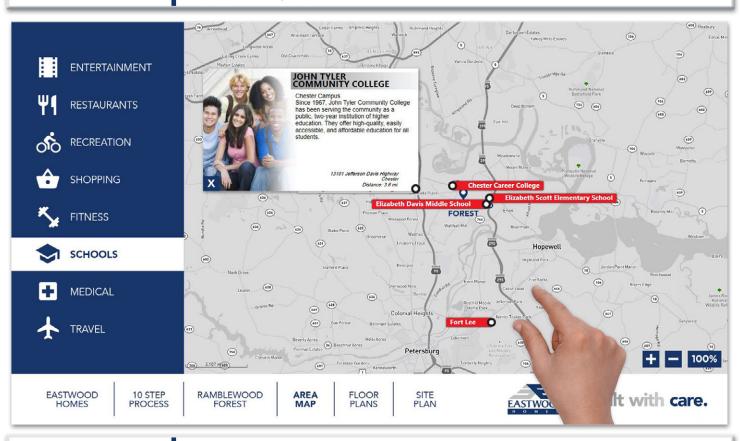
INTERACTIVE FLOOR PLANS

Interactive floor plans encourage home shoppers to "make it their own" with structural options, Move It – Move It ® virtual furniture and a *unique mark-up feature* for custom notes. Plans, including all customization, can be emailed and printed.



#### HOMESITE DETAILS

The sitemap displays up-to-date inventory status for released homesites. Home shoppers touch to view available plan(s) and plan details per homesite and can further drill-down to interactive floor plans.



DYNAMIC AREA MAP

A dynamic area map highlights key area points of interest, such as the award-winning schools. Each POI offers a pop-up with detailed information and distance from the community. Home shoppers "pinch" the screen to zoom in/out and can drag the map.



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TOP 50 Builder Nationwide

2013, 2014, 2015

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- Headquartered in Charlotte, NC,
  Serving the needs of homebuyers in Charlotte, Raleigh, and the Triad area of NC,
   Greenville & Charleston, SC, and Richmond, VA
- Honored with National and Regional Awards:
  - Master Craftsmanship Award 2012
  - JD Power Quality & Customer Satisfaction Awards
  - Top 50 Largest Privately Held Business in NC
  - Best Place to Work 2015, 2016
- Dedicated to 100% Customer Satisfaction, 100% of the Time

EASTWOOD HOMES

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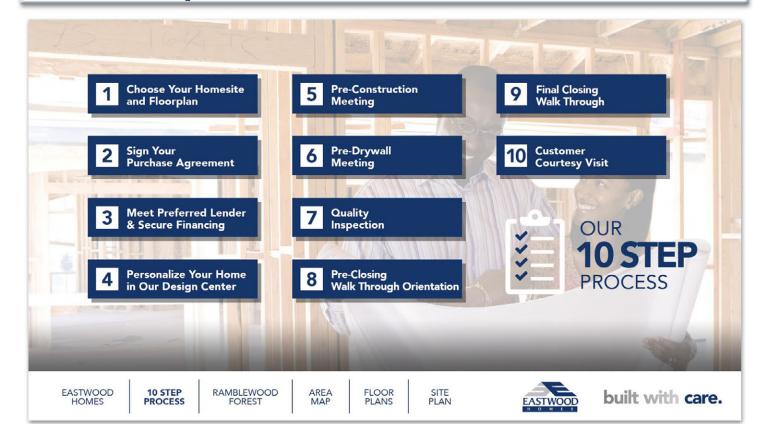
FLOOR PLANS SITE



built with care.

# ABOUT THE BUILDER

Eastwood Homes is a privately held, large regional builder competing against many national builders throughout the Carolinas and Virginia. This section highlights their many years in business, numerous awards and accolades and dedication to customer satisfaction.



PURCHASE PROCESS

This section lets home shoppers know about Eastwood Homes' 10 step purchase process and highlights every key step from homesite selection to the post-closing warranty visit.